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**UNITED STATES  
SECURITIES AND EXCHANGE  
COMMISSION**

Washington, DC 20549

**FORM 10-Q**

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

**For the quarterly period ended December 30, 2016**

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

Commission file number: 333-173372-07

**CPI INTERNATIONAL HOLDING CORP.**

(Exact Name of Registrant as Specified in Its Charter)

**Delaware**

(State or Other Jurisdiction of Incorporation or Organization)

**90-0649687**

(I.R.S. Employer Identification No.)

**811 Hansen Way, Palo Alto, California 94303**

(Address of Principal Executive Offices and Zip Code)

**(650) 846-2900**

(Registrant's telephone number, including area code)

**Not Applicable**

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

**APPLICABLE ONLY TO CORPORATE ISSUERS:**

Indicate the number of shares outstanding for each of the registrant's classes of Common Stock, as of the latest practicable date: As of February 7, 2017, 1,110 shares of Common Stock, \$0.01 par value, all of which are owned by CPI International Holding LLC, the registrant's parent holding company, are outstanding and are not publicly traded.

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**10-Q REPORT**

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*Cautionary Statements Regarding Forward-Looking Statements*

This document contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, that relate to future events or our future financial performance. In some cases, readers can identify forward-looking statements by terminology, such as “may,” “will,” “should,” “expect,” “plan,” “anticipate,” “believe,” “estimate,” “predict,” “potential” or “continue,” the negative of such terms or other comparable terminology. These statements are only predictions. Actual events or results may differ materially.

Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. Moreover, neither we nor any other person assumes responsibility for the accuracy and completeness of the forward-looking statements. Forward-looking statements are subject to known and unknown risks and uncertainties, which could cause actual results to differ materially from the results projected, expected or implied by the forward-looking statements. These risk factors include, without limitation, competition in our end markets; our significant amount of debt; changes or reductions in the United States defense budget; currency fluctuations; goodwill impairment considerations; customer cancellations of sales contracts; U.S. Government contracts; export restrictions and other laws and regulations; international laws; changes in technology; the impact of unexpected costs; the impact of a general slowdown in the global economy; the impact of environmental and zoning laws and regulations; and inability to obtain raw materials and components. All written and oral forward-looking statements made in connection with this document that are attributable to us or persons acting on our behalf are expressly qualified in their entirety by the foregoing risk factors and other cautionary statements included herein and in our filings with the Securities and Exchange Commission (“SEC”). We are under no duty to update any of the forward-looking statements after the date of this document to conform such statements to actual results or to changes in our expectations.

The information in this report is not a complete description of our business or the risks and uncertainties associated with an investment in our securities. Prospective investors should carefully consider the various risks and uncertainties that impact our business and the other information in this report and in our filings with the SEC before deciding to invest in our securities or to maintain or increase such investment.

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**Part I: FINANCIAL INFORMATION**

**Item 1. Unaudited Condensed Consolidated Financial Statements**

**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(In thousands, except per share data – unaudited)

	December 30, 2016	September 30, 2016
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 44,342	\$ 50,152
Restricted cash	1,270	1,559
Accounts receivable, net	56,333	63,059
Inventories	103,257	105,457
Prepaid and other current assets	10,678	5,877
Total current assets	215,880	226,104
Property, plant, and equipment, net	72,287	72,942
Intangible assets, net	244,366	247,289
Goodwill	216,549	216,549
Other long-term assets	1,295	1,997
Total assets	\$ 750,377	\$ 764,881
<b>Liabilities and stockholders' equity</b>		
Current liabilities:		
Current portion of long-term debt	\$ —	\$ 10,051
Accounts payable	24,884	32,450
Accrued expenses	33,213	28,212
Product warranty	5,720	5,992
Income taxes payable	941	3,055
Advance payments from customers	12,176	11,232
Total current liabilities	76,934	90,992
Deferred tax liabilities	88,106	89,059
Long-term debt:		
Principal, less current portion	535,309	535,199
Less unamortized original issue discount	(2,086)	(2,585)
Less unamortized debt issuance costs	(7,284)	(8,214)
Long term debt, net of discount and debt issuance costs	525,939	524,400
Other long-term liabilities	4,208	4,755
Total liabilities	695,187	709,206
Commitments and contingencies		
Stockholders' equity:		
Common stock (\$0.01 par value, 2 shares authorized: 1 share issued and outstanding)	—	—
Additional paid-in capital	27,173	27,156
Accumulated other comprehensive income (loss)	(95)	626
Retained earnings	28,112	27,893
Total stockholders' equity	55,190	55,675
Total liabilities and stockholders' equity	\$ 750,377	\$ 764,881

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

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**CONDENSED CONSOLIDATED  
STATEMENTS OF COMPREHENSIVE LOSS**  
(In thousands – unaudited)

	<b>Three Months Ended</b>	
	<b>December 30, 2016</b>	<b>January 1, 2016</b>
Sales	\$ 114,623	\$ 110,682
Cost of sales, including \$0 and \$906 of utilization of net increase in cost basis of inventory due to purchase accounting, respectively	82,533	81,784
Gross profit	32,090	28,898
Operating costs and expenses:		
Research and development	3,922	3,893
Selling and marketing	5,984	6,529
General and administrative	8,165	8,118
Amortization of acquisition-related intangible assets	2,699	3,558
Total operating costs and expenses	20,770	22,098
Operating income	11,320	6,800
Interest expense, net	10,786	9,723
Income (loss) before income taxes	534	(2,923)
Income tax expense (benefit)	315	(1,713)
Net income (loss)	219	(1,210)
Other comprehensive loss, net of tax		
Unrealized loss on cash flow hedges, net of tax	(721)	(379)
Total other comprehensive loss, net of tax	(721)	(379)
Comprehensive loss	\$ (502)	\$ (1,589)

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

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**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(In thousands – unaudited)

	Three Months Ended	
	December 30, 2016	January 1, 2016
<b>Cash flows from operating activities</b>		
Net cash provided by operating activities	\$ 8,899	\$ 4,146
<b>Cash flows from investing activities</b>		
Capital expenditures	(2,248)	(1,925)
Acquisition	—	(363)
Net cash used in investing activities	(2,248)	(2,288)
<b>Cash flows from financing activities</b>		
Payment of contingent consideration	—	(4,300)
Payment of Bridge Facility commitment fee and debt issuance costs	(2,520)	(63)
Repayment of borrowings under First Lien Term Loan	(9,941)	(775)
Net cash used in financing activities	(12,461)	(5,138)
Net decrease in cash and cash equivalents	(5,810)	(3,280)
Cash and cash equivalents at beginning of period	50,152	37,514
Cash and cash equivalents at end of period	\$ 44,342	\$ 34,234
<b>Supplemental cash flow disclosures</b>		
Cash paid for interest	\$ 3,886	\$ 3,991
Cash paid for income taxes, net of refunds	\$ 4,463	\$ 1,061
Accrued Bridge Facility commitment fee	\$ 2,450	\$ —
Decrease in accrued capital expenditures	\$ 134	\$ 400

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

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**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
(All tabular dollar amounts in thousands)

**1. The Company and a Summary of its Significant Accounting Policies**

*The Company*

Unless the context requires otherwise, (i) "Holding LLC" refers to CPI International Holding LLC, (ii) "CPI International" or "Parent" refers to the issuer, CPI International Holding Corp., and (iii) "CPII" means CPI International, Inc. Holding LLC owns all of the outstanding common stock of CPI International, which in turn owns all of the outstanding common stock of CPII, which in turn owns all of the outstanding equity interests of Communications & Power Industries LLC ("CPI") and Communications & Power Industries Canada Inc. ("CPI Canada"), CPI International's main operating subsidiaries. The term "the Company" refers to CPI International and its direct and indirect subsidiaries on a consolidated basis. The Veritas Capital Fund IV, L.P. and its affiliates and certain members of CPII's management beneficially own shares of CPI International's common stock indirectly through their holdings in Holding LLC. Holding LLC, CPI International and CPII are holding companies with no material assets or operations other than their respective direct or indirect equity interests in CPI and CPI Canada and activities related thereto.

The accompanying unaudited condensed consolidated financial statements represent the consolidated results and financial position of the Company. The Company develops, manufactures and globally distributes components and subsystems used in the generation, amplification, transmission and reception of microwave signals for a wide variety of systems including radar, electronic warfare and communications (satellite and point-to-point) systems for military and commercial applications, specialty products for medical diagnostic imaging and the treatment of cancer, as well as microwave and radio frequency ("RF") energy generating products for various industrial and scientific pursuits. The Company has two reportable segments: RF products and satcom equipment.

*Basis of Presentation and Consolidation*

The Company's fiscal year is the 52- or 53-week period that ends on the Friday nearest September 30. Fiscal years 2017 and 2016 comprise the 52-week periods ending September 29, 2017 and September 30, 2016, respectively. Each of the three months ended December 30, 2016 and January 1, 2016 included 13 weeks. All other period references are to the Company's fiscal periods unless otherwise indicated.

The accompanying condensed consolidated financial statements of the Company as of December 30, 2016 and for the three months ended December 30, 2016 and January 1, 2016 are unaudited and reflect all normal recurring adjustments which are, in the opinion of management, necessary for the fair presentation of such financial statements. These unaudited condensed consolidated financial statements should be read in conjunction with the Company's consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2016 filed with the Securities and Exchange Commission on December 14, 2016. The condensed consolidated balance sheet as of September 30, 2016 has been derived from the audited financial statements at that date. The results of operations and cash flows for the interim period ended December 30, 2016 are not necessarily indicative of results to be expected for the full year.

The accompanying unaudited condensed consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries. All significant intercompany balances, transactions and stockholdings have been eliminated in consolidation.

*Risks and Uncertainties*

The Company operates in a dynamic industry and, accordingly, its liquidity can be affected by a variety of factors, some of which are based on normal ongoing operations of its business and others that are related to uncertainties in the markets in which the Company competes and other global economic factors. The Company has historically financed, and intends to continue to finance, its capital and working capital requirements, including debt service and internal growth, through a combination of cash flows from its operations and borrowings under its senior secured credit facilities. The Company's primary uses of cash are cost of sales, operating expenses, debt service, income taxes and capital expenditures.

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**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
(All tabular dollar amounts in thousands)

The term loans under the Company's first and second lien credit facilities will mature and become payable in November 2017 unless the Company refinances at least 65% of its outstanding senior notes and satisfies certain other conditions prior to that time. However, if the Company refinances at least 65% of its outstanding senior notes and satisfies certain other conditions prior to the requisite deadline, the maturity of the term loans under the first and second lien credit facilities will be extended by approximately three and a half years. The Company intends to refinance at least 65% of its outstanding senior notes and satisfy the conditions necessary for the extension of the maturity dates of the term loans under its first and second lien credit facilities. On December 12, 2016, the Company entered into a commitment letter (the "Commitment Letter") with UBS, AG, Stamford Branch and UBS Securities LLC (collectively, "UBS"), pursuant to which UBS has committed (subject to certain customary conditions) to provide and arrange a bridge loan facility to refinance 100% of the Company's existing senior notes (if the Company is otherwise unable to refinance its senior notes with certain other financing) and 100% of the Company's second lien credit facility. Assuming the Company is successful in refinancing its senior notes prior to November 2017, the Company believes that cash flows from operations and availability under its revolving credit facility, included in its senior secured credit facilities, will be sufficient to fund the Company's working capital needs, capital expenditures and other business requirements for at least the next 12 months. See Note 5, "Long-term Debt," for additional information.

*Use of Estimates and Assumptions*

The preparation of financial statements in conformity with generally accepted accounting principles ("GAAP") in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of sales and costs and expenses during the reporting period. On an ongoing basis, the Company evaluates its estimates, including those related to revenue recognition; inventory valuation; recoverability and valuation of recorded amounts of long-lived assets and identifiable intangible assets, including goodwill; recognition and measurement of current and deferred income tax assets and liabilities; and business combinations. The Company bases its estimates on various factors and information, which may include, but are not limited to, history and prior experience, experience of other enterprises in the same industry, new related events, current economic conditions and information from third-party professionals that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

**2. Recently Issued Accounting Standards**

In May 2014, the Financial Accounting Standards Board ("FASB") issued an accounting standard update that provides a single model for revenue arising from contracts with customers. This accounting standard update, which will supersede current revenue recognition guidance, requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of goods or services. In July 2015, the FASB approved a one-year deferral of the effective date of this accounting standard update. This accounting standard update is now effective for annual reporting periods beginning after December 15, 2017, including interim periods within that reporting period. This accounting standard update will be effective for the Company beginning in the first quarter of fiscal year 2019. The guidance permits companies to either apply the requirements retrospectively to all prior periods presented, or apply the requirements in the year of adoption, through a cumulative adjustment. The Company is currently evaluating the impact the adoption will have on its consolidated results of operations, financial position or cash flows and related disclosures. The Company has not yet selected a transition method, nor has it determined the effect of the standard on its ongoing financial reporting.



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**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
(All tabular dollar amounts in thousands)

In February 2016, the FASB issued an accounting standard update which requires lessees to record most leases on their balance sheets. Lessees initially recognize a lease liability (measured at the present value of the lease payments over the lease term) and a right-of-use ("ROU") asset (measured at the lease liability amount, adjusted for lease prepayments, lease incentives received and the lessee's initial direct costs). Lessees can make an accounting policy election to not recognize ROU assets and lease liabilities for leases with a lease term of 12 months or less as long as the leases do not include options to purchase the underlying assets that the lessee is reasonably certain to exercise. This accounting standard update is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Early adoption is permitted with the recognition and measurement of leases at the beginning of the earliest period presented in the financial statements using a modified retrospective approach. This accounting standard update will be effective for the Company beginning in the first quarter of fiscal year 2020. The Company is currently evaluating the impact the adoption may have on its consolidated results of operations, financial position or cash flows and related disclosures.

In August 2016, the FASB issued an accounting standard update that provides new guidance to reduce the diversity in practice in how certain transactions are classified in the statement of cash flows. The guidance adds or clarifies guidance on the classification of certain cash receipts and payments in the statement of cash flows. This accounting standard update is effective for annual and interim periods beginning after December 15, 2017. This accounting standard update will be effective for the Company beginning in the second quarter of fiscal year 2018. The Company does not expect that the adoption of this accounting standard update will have a material effect on its consolidated statements of cash flows.

In October 2016, the FASB issued an accounting standard update that requires entities to recognize the income tax consequences of an intra-entity transfer of an asset other than inventory when the transfer occurs instead of when the asset is sold. This accounting standard update requires adoption on a modified retrospective basis through a cumulative-effect adjustment to retained earnings. This accounting standard update is effective for annual periods, including interim periods within those annual periods, beginning after December 15, 2017, with early application permitted. The Company early adopted this accounting standard update beginning in the first quarter of fiscal year 2017. The new accounting standard update had no impact on the Company's consolidated results of operations, financial position or cash flows because the Company did not have any deferred income tax accounts for intra-entity asset transfers as of October 1, 2016, the Company's date of adoption.

In November 2016, the FASB issued an accounting standard update which requires that a statement of cash flows explain the change during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. Therefore, amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. This accounting standard update is effective retrospectively for fiscal years and interim periods within those years beginning after December 15, 2017. Early adoption is permitted, including adoption in an interim period as of the beginning of an annual reporting period for which interim or annual financial statements have not been issued or made available for issuance. This accounting standard update will be effective for the Company beginning in the first quarter of fiscal year 2019. The Company does not expect the adoption of this ASU to have a material impact on its consolidated statements of cash flows.

### 3. Supplemental Financial Information

**Accounts Receivable:** Accounts receivable are stated net of allowances for doubtful accounts as follows:

	December 30, 2016	September 30, 2016
Accounts receivable	\$ 56,956	\$ 63,682
Less: Allowance for doubtful accounts	(623)	(623)
Accounts receivable, net	\$ 56,333	\$ 63,059

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**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
(All tabular dollar amounts in thousands)

**Inventories:** The following table provides details of inventories:

	December 30, 2016	September 30, 2016
Raw materials and parts	\$ 56,255	\$ 57,508
Work in process	30,953	32,258
Finished goods	16,049	15,691
Total inventories	<u>\$ 103,257</u>	<u>\$ 105,457</u>

**Reserve for loss contracts:** The following table summarizes the activity related to reserves for loss contracts during the periods presented:

	Three Months Ended	
	December 30, 2016	January 1, 2016
Balance at beginning of period	\$ 1,180	\$ 1,638
Provision for loss contracts, charged to cost of sales	77	571
Credit to cost of sales upon revenue recognition	(393)	(304)
Balance at end of period	<u>\$ 864</u>	<u>\$ 1,905</u>

At the end of each period presented above, reserve for loss contracts was reported in the condensed consolidated balance sheet in the following accounts:

	December 30, 2016	January 1, 2016
Inventories	\$ 841	\$ 1,905
Accrued expenses	23	—
Total reserves for loss contracts	<u>\$ 864</u>	<u>\$ 1,905</u>

**Accrued Expenses:** The following table provides details of accrued expenses:

	December 30, 2016	September 30, 2016
Payroll and employee benefits	\$ 14,162	\$ 16,276
Accrued interest	7,161	2,472
Foreign exchange forward derivatives	575	217
Deferred income	994	984
Bridge Facility commitment fee (Note 5)	2,450	—
Other accruals	7,871	8,263
	<u>\$ 33,213</u>	<u>\$ 28,212</u>

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**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
(All tabular dollar amounts in thousands)

**Product Warranty:** The following table summarizes the activity related to product warranty:

	Three Months Ended	
	December 30, 2016	January 1, 2016
Beginning accrued warranty	\$ 5,992	\$ 5,304
Actual costs of warranty claims	(1,846)	(1,350)
Estimates for product warranty, charged to cost of sales	1,574	1,506
Ending accrued warranty	<u>\$ 5,720</u>	<u>\$ 5,460</u>

**4. Financial Instruments**

The Company measures certain financial assets and liabilities at fair value on a recurring basis, including cash equivalents and derivative instruments. The following tables set forth financial instruments carried at fair value by level of fair value hierarchy:

	Fair Value Measurements at December 30, 2016			
	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Assets:</b>				
Institutional Government money market and overnight U.S. Government securities <sup>1</sup>	\$ 28,983	\$ 28,983	\$ —	\$ —
Foreign exchange forward derivatives <sup>2</sup>	460	—	460	—
Total assets at fair value	<u>\$ 29,443</u>	<u>\$ 28,983</u>	<u>\$ 460</u>	<u>\$ —</u>
<b>Liabilities:</b>				
Foreign exchange forward derivatives <sup>3</sup>	\$ 575	\$ —	\$ 575	\$ —
Total liabilities at fair value	<u>\$ 575</u>	<u>\$ —</u>	<u>\$ 575</u>	<u>\$ —</u>

<sup>1</sup> The institutional Government money market and overnight U.S. Government securities are classified as part of cash and cash equivalents in the condensed consolidated balance sheet.

<sup>2</sup> The asset position of foreign currency derivatives is classified as part of prepaid and other current assets in the condensed consolidated balance sheet.

<sup>3</sup> The liability position of foreign currency derivatives is classified as part of accrued expenses in the condensed consolidated balance sheet.

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**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
(All tabular dollar amounts in thousands)

	Total	Fair Value Measurements at September 30, 2016		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Assets:</b>				
Institutional Government money market and overnight U.S. Government securities <sup>1</sup>	\$ 34,215	\$ 34,215	\$ —	\$ —
Foreign exchange forward derivatives <sup>2</sup>	1,159	—	1,159	—
Total assets at fair value	<u>\$ 35,374</u>	<u>\$ 34,215</u>	<u>\$ 1,159</u>	<u>\$ —</u>
<b>Liabilities:</b>				
Foreign exchange forward derivatives <sup>3</sup>	\$ 217	\$ —	\$ 217	\$ —
Total liabilities at fair value	<u>\$ 217</u>	<u>\$ —</u>	<u>\$ 217</u>	<u>\$ —</u>

<sup>1</sup> The institutional Government money market and overnight U.S. Government securities are classified as part of cash and cash equivalents in the condensed consolidated balance sheet.

<sup>2</sup> The asset position of foreign currency derivatives is classified as part of prepaid and other current assets in the condensed consolidated balance sheet.

<sup>3</sup> The liability position of foreign currency derivatives is classified as part of accrued expenses in the condensed consolidated balance sheet.

See Note 6, “Derivative Instruments and Hedging Activities,” for information regarding the Company’s derivative instruments.

*Other Financial Instruments*

The Company’s other financial instruments include cash, restricted cash, accounts receivable, accounts payable, accrued expenses and long-term debt. Except for long-term debt, the carrying value of these financial instruments approximates fair values because of their relatively short maturity.

The estimated carrying and fair values of the Company’s long-term debt are as follows:

	Fair Value Measurement	December 30, 2016		September 30, 2016	
		Carrying Value	Fair Value	Carrying Value	Fair Value
First Lien Term Loan	Level 2	\$ 287,018	\$ 286,287	\$ 296,488	\$ 294,599
Second Lien Term Loan	Level 3	26,582	26,582	26,515	26,515
Senior Notes due 2018	Level 2	212,767	215,992	211,924	214,074
		<u>\$ 526,367</u>	<u>\$ 528,861</u>	<u>\$ 534,927</u>	<u>\$ 535,188</u>

Note: Amounts are net of associated issue discounts and debt issuance costs. Not reflected in the above table are debt issuance costs related to the Company’s revolving credit facility of \$428 and \$476 as of December 30, 2016 and September 30, 2016, respectively.

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**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
(All tabular dollar amounts in thousands)

The fair value of the Second Lien Term Loan (as defined in Note 5, “Long-term Debt”), into which the Company entered in September 2015, was estimated using inputs that are not observable (Level 3) as there are no quoted prices in active or inactive markets for this term loan nor are there any other observable inputs for pricing of identical or similar debt instruments. The fair value of the Second Lien Term Loan approximates its carrying value at December 30, 2016 as interest payments on this term loan are based on LIBOR rates that are reset monthly, and the Company believes that its credit risk has not changed materially since the date the term loan was executed.

**5. Long-term Debt**

*Anticipated Refinancing*

On December 12, 2016, CPI entered into the Commitment Letter with UBS with respect to its existing Senior Notes due 2018 (“Senior Notes”). Pursuant to the Commitment Letter, which expires on April 12, 2017, UBS has committed to provide and arrange a bridge loan financing of \$245 million (the “Bridge Facility”) providing the funding necessary for the anticipated refinancing of the Senior Notes (if the Company is otherwise unable to refinance its Senior Notes with certain other financing) and the Second Lien Credit Agreement. The financing commitment is subject to certain customary conditions set forth in the Commitment Letter, including the execution and delivery of documentation, the accuracy of representations, the absence of events of default, the absence of material adverse changes and other customary closing conditions. Successful refinancing of the Senior Notes through the Bridge Facility, or otherwise, will extend the maturity date for the First Lien Term Loan (as defined below) and, if not refinanced, the Second Lien Term Loan (as defined below) by approximately three and half years.

Pursuant to the Commitment Letter, the Company agreed to pay UBS a commitment fee in an aggregate amount of \$4.9 million. The first \$2.45 million of the commitment fee was paid upon execution of the Commitment Letter and the second \$2.45 million of the commitment fee is due on the earlier of the execution of the Bridge Facility or the expiration of the Commitment Letter. In connection with the execution of the Commitment Letter, the Company incurred various direct costs, primarily professional legal fees, totaling \$0.3 million for the three months ended December 30, 2016. The commitment fee and other costs incurred are capitalized as prepaid and other current assets in the condensed consolidated balance sheet and are being amortized to interest expense, net, in the condensed consolidated statements of comprehensive loss over the commitment period on a straight-line basis. Of the \$5.2 million capitalized commitment fee and other costs during the three months ended December 30, 2016, \$0.8 million was amortized in the same period. The unpaid commitment fee and other costs of \$2.7 million are included in accrued expenses in the condensed consolidated balance sheet as of December 30, 2016.

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The Company's long-term debt comprises the following as of the dates presented:

	December 30, 2016	September 30, 2016
<b>Senior Secured Credit Facilities:</b>		
<b>First Lien Credit Agreement:</b>		
Revolver	\$ —	\$ —
First Lien Term Loan	292,309	302,250
Less unamortized original issue discount	(478)	(521)
Less unamortized debt issuance costs <sup>a</sup>	(5,241)	(5,717)
	<u>286,590</u>	<u>296,012</u>
<b>Second Lien Credit Agreement:</b>		
Second Lien Term Loan	28,000	28,000
Less unamortized original issue discount	(455)	(476)
Less unamortized debt issuance costs	(963)	(1,009)
	<u>26,582</u>	<u>26,515</u>
Senior Notes	215,000	215,000
Less unamortized original issue discount	(1,153)	(1,588)
Less unamortized debt issuance costs	(1,080)	(1,488)
	<u>212,767</u>	<u>211,924</u>
Long term debt, net of discount and debt issuance costs	525,939	534,451
Less current portion	—	(10,051)
Long-term portion	<u>\$ 525,939</u>	<u>\$ 524,400</u>
Standby letters of credit secured by Revolver	<u>\$ 4,073</u>	<u>\$ 4,542</u>
<sup>a</sup> Amounts comprised debt issuance costs associated with both Revolver and First Lien Term Loan.		

**Senior Secured Credit Facilities**

In April 2014, CPII entered into a First Lien Credit Agreement, which provides for (a) a term loan in an aggregate principal amount of \$310.0 million ("First Lien Term Loan") and (b) a \$30.0 million revolving credit facility ("Revolver"), with sub-limits for letters of credit and swingline loans. On the closing date of the First Lien Credit Agreement, CPII borrowed the entire \$310.0 million available under the First Lien Term Loan. No borrowings have been made to date under the Revolver (other than for approximately \$4.1 million of outstanding letters of credit as of December 30, 2016).

In September 2015, CPII entered into a Second Lien Credit Agreement, which provides for term loan borrowings in an aggregate principal amount of \$28.0 million ("Second Lien Term Loan"). On the closing date of the Second Lien Term Loan, CPII borrowed the entire \$28.0 million available under the Second Lien Term Loan.

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Except as noted below, the First Lien Term Loan and the Second Lien Term Loan (collectively, "Term Loans") will mature on November 17, 2017 and the Revolver will mature on August 19, 2017. However, if (a) in the case of the Term Loans, on or before November 17, 2017, and, in the case of the Revolver, on or before August 19, 2017, CPII has repaid or refinanced no less than 65% of the Senior Notes outstanding as of the closing date of the First Lien Term Loan, or (b) the first lien leverage ratio as of August 19, 2017 is 2.50:1 or less on a pro forma basis ("Maturity Extension Condition"), then the Term Loans will mature on April 7, 2021 and the Revolver will mature on April 7, 2019. See "Anticipated Refinancing" above.

Borrowings under the First Lien Credit Agreement bear interest at a rate equal to, at CPII's option, the LIBOR or the base rate ("ABR") plus the applicable margin. LIBOR and ABR borrowings under the First Lien Term Loan are subject to a 1.00% and 2.00% "floor," respectively. The ABR under the First Lien Credit Agreement is the greatest of (a) the base rate established by the administrative agent, (b) the federal funds rate plus 0.50% and (c) adjusted LIBOR for a one-month interest period plus 1.00%. For the First Lien Term Loan, the applicable margin will be 3.25% per annum for LIBOR borrowings and 2.25% per annum for ABR borrowings. The applicable margins under the Revolver vary depending on CPII's total leverage ratio, as defined in the First Lien Credit Agreement and range from 3.25% to 3.00% for LIBOR borrowings and from 2.25% to 2.00% for ABR borrowings.

Borrowings under the Second Lien Credit Agreement bear interest at a rate equal to, at CPII's option, the LIBOR or the ABR plus the applicable margin. LIBOR and ABR borrowings under the Second Lien Term Loan are subject to a 1.00% and 2.00% "floor," respectively. The ABR under the Second Lien Credit Agreement is the greatest of (a) a rate equal to the rate last quoted by The Wall Street Journal as the "Prime Rate" in the United States or, if The Wall Street Journal ceases to quote such rate, the highest per annum interest rate published by the Federal Reserve Board as the "bank prime loan" rate or, if such rate is no longer quoted therein, any similar rate quoted therein (as determined by the administrative agent) or any similar release by the Federal Reserve Board (as determined by administrative agent), (b) the federal funds rate plus 0.50% and (c) adjusted LIBOR for a one-month interest period plus 1.00%. For the Second Lien Term Loan, the applicable margin will be 7.00% per annum for LIBOR borrowings and 6.00% per annum for ABR borrowings. However, upon satisfaction of the Maturity Extension Condition, the applicable margin shall be increased by an amount equal to 150% of the difference in the coupon rate of the Senior Notes after the exchange and the coupon rate of the Senior Notes prior to the exchange, to the extent such difference is positive.

Under the First Lien Credit Agreement, for each fiscal year, CPII will also be required to make prepayments within five business days after the date on which the financial statements with respect to that fiscal year are delivered, based on a calculation of excess cash flow, as defined in the First Lien Credit Agreement, less optional prepayments and, in the case of the Revolver, corresponding reductions in commitment, made during such fiscal year. Based on the results for fiscal year 2016, CPII presented to the First Lien Term Loan holders an excess cash flow mandatory prepayment of \$10.1 million, which was recorded accordingly as a current liability in the consolidated balance sheet as of September 30, 2016. The First Lien Term Loan holders accepted \$9.9 million of the \$10.1 million total prepayment tendered and a principal payment in that amount was made during the first quarter of fiscal year 2017. The excess cash flow mandatory prepayment is applied to scheduled installments of the first lien term loan facility (and allocated to such scheduled installments in direct order to the remaining scheduled installments) until paid in full. As a result, no other contractual principal payment is due on the First Lien Term Loan until its scheduled maturity date.

***Senior Notes due 2018***

In February 2011, CPII issued an aggregate of \$215 million of Senior Notes originally bearing interest at the rate of 8.0% per year. The outstanding notes are CPII's senior unsecured obligations. Parent and each of CPII's existing and future restricted subsidiaries (as defined in the indenture governing the Senior Notes) guarantee the Senior Notes on a senior unsecured basis. The interest rate on the Senior Notes increased from 8.00% to 8.75% per annum in April 2014. Interest is payable in cash on a bi-annual basis. The indenture governing the Senior Notes limits, subject to certain exceptions, CPII and its restricted subsidiaries' ability to incur additional indebtedness or issue certain preferred stock; pay dividends and make other restricted payments; make certain investments; sell assets; create liens; consolidate, merge or sell all or substantially all of CPII's assets; enter into transactions with affiliates and designate subsidiaries as unrestricted subsidiaries.

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At any time, or from time to time, on or after February 15, 2016, CPII, at its option, may redeem the Senior Notes, in whole or in part, at the redemption prices (expressed as percentages of principal amount) set forth below, together with accrued and unpaid interest thereon, if any, to the redemption date, if redeemed during the 12-month period beginning February 15 of the years indicated:

Year	Optional Redemption Price
2016	104%
2017 and thereafter	101%

Upon a change of control, CPII may be required to purchase all or any part of the Senior Notes for a cash price equal to 101% of the principal amount, plus accrued and unpaid interest thereon, if any, to the date of purchase.

**Debt Maturities:** As of December 30, 2016, maturities on long-term debt were as follows:

Fiscal Year	First Lien Term Loan	Second Lien Term Loan	Senior Notes	Total
2017 (remaining nine months)	\$ —	\$ —	\$ —	\$ —
2018	292,309	28,000	215,000	535,309
2019	—	—	—	—
2020	—	—	—	—
2021	—	—	—	—
Thereafter	—	—	—	—
	\$ 292,309	\$ 28,000	\$ 215,000	\$ 535,309

The above table assumes that the respective debt instruments will be outstanding until their scheduled maturity dates, and that interest rates in effect on December 30, 2016 remain constant for future periods. The above table also excludes (i) any optional prepayments on the Term Loans, (ii) the effect of the Company's contractual right to repay or refinance the Senior Notes by November 17, 2017, which would extend the maturity date for the Term Loans from November 2017 to April 2021, and (iii) the \$2.45 million remaining unpaid Bridge Facility commitment fee.

**Covenants**

As of December 30, 2016, the Company was in compliance with the covenants under the agreements governing CPII's First Lien Credit Agreement, Second Lien Credit Agreement and the indentures governing the Senior Notes.

**6. Derivative Instruments and Hedging Activities**

**Foreign Exchange Forward Contracts:** Although the majority of the Company's revenue and expense activities are transacted in U.S. dollars, the Company does transact business in foreign countries. The Company's primary foreign currency cash flows are in Canada and several European countries. In an effort to reduce its foreign currency exposure to Canadian dollar-denominated expenses, the Company enters into Canadian dollar forward contracts to hedge the Canadian dollar-denominated costs for its manufacturing operations in Canada. The Company does not engage in currency speculation.



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The Company's Canadian dollar forward contracts in effect as of December 30, 2016 have durations of eight to 20 months. These contracts are designated as a cash flow hedge and are considered highly effective. Unrealized gains and losses from foreign exchange forward contracts are included in accumulated other comprehensive income (loss) in the condensed consolidated balance sheets. At December 30, 2016, the unrealized loss, net of tax of \$30,000, was \$0.1 million. At September 30, 2016, the unrealized gain, net of tax of \$0.2 million, was \$0.6 million. The Company anticipates recognizing the entire unrealized gain or loss in operating earnings within the next four fiscal quarters. Changes in the fair value of foreign currency forward contracts due to changes in time value are excluded from the assessment of effectiveness and are immediately recognized in general and administrative expenses in the condensed consolidated statements of comprehensive loss. The time value was not material for all periods presented. If the transaction being hedged fails to occur, or if a portion of any derivative is ineffective, then the Company immediately recognizes the gain or loss on the associated financial instrument in general and administrative expenses in the condensed consolidated statements of comprehensive loss. No ineffective amounts were recognized due to hedge ineffectiveness in each of the three months ended December 30, 2016 and January 1, 2016.

As of December 30, 2016, the Company had entered into Canadian dollar forward contracts for nominal values of approximately \$45.4 million (Canadian dollars), or approximately 75% of estimated Canadian dollar denominated expenses for January 2017 through September 2017, at an average rate of approximately 0.75 U.S. dollars to one Canadian dollar.

The following table summarizes the aggregate fair value of all derivative instruments designated as cash flow hedges at December 30, 2016 and September 30, 2016:

	Asset Derivatives			Liability Derivatives		
	Balance Sheet Location	Fair Value		Balance Sheet Location	Fair Value	
		December 30, 2016	September 30, 2016		December 30, 2016	September 30, 2016
<b>Derivative designated as hedging instruments:</b>						
Forward contracts	Prepaid and other current assets	\$ 460	\$ 1,159	Accrued expenses	\$ 575	\$ 217
		<u>\$ 460</u>	<u>\$ 1,159</u>		<u>\$ 575</u>	<u>\$ 217</u>

As of December 30, 2016 and September 30, 2016, the Company had no derivative instruments that were classified as non-hedging instruments. The Company's derivatives are reported on a gross basis. The Company has no master netting arrangements with its derivative counterparties that would allow for net settlement.

The following table summarizes the effect of derivative instruments on the condensed consolidated statements of comprehensive loss for the periods of fiscal years 2017 and 2016 presented:

Derivatives in Cash Flow Hedging Relationships	Amount of Loss Recognized in OCI on Derivative (Effective Portion)		Gain (Loss) Reclassified from Accumulated OCI into Income (Effective Portion)		Gain (Loss) Recognized in Income on Derivative (Ineffective and Excluded Portion)			
			Location	Amount	Location	Amount		
	Three Months Ended		Three Months Ended		Three Months Ended			
	December 30, 2016	January 1, 2016	December 30, 2016	January 1, 2016	December 30, 2016	January 1, 2016		
Forward contracts	\$ (981)	\$ (1,643)	Cost of sales	\$ (122)	\$ (1,038)	General and administrative <sup>(a)</sup>	\$ (6)	\$ 45
			Research and development	52	(48)			
			Selling and marketing	23	(21)			
			General and administrative	29	(29)			
<b>Total</b>	<u>\$ (981)</u>	<u>\$ (1,643)</u>		<u>\$ (18)</u>	<u>\$ (1,136)</u>		<u>\$ (6)</u>	<u>\$ 45</u>

<sup>(a)</sup>The amount recognized in income for each period presented represents a gain (loss) related to the amount excluded from the assessment of hedge effectiveness.

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**7. Contingencies**

From time to time, the Company may be subject to claims that arise in the ordinary course of business. In the opinion of management, all such matters involve amounts that would not have a material adverse effect on the Company's consolidated results of operations, financial position or cash flows if unfavorably resolved.

In 2010, the Company's subsidiary, ASC Signal Division ("ASC Signal"), became aware of volatile organic compounds ("VOC") and other contamination in the soil and groundwater at the Whitby, Ontario industrial site. The Company believes that the contamination originated from the neighboring property, which reportedly is used for crystal manufacturing, and secondarily from the operational practices of the prior operators of ASC Signal. The Company is addressing these conditions through the implementation of a remediation plan. ASC Signal holds a pair of pollution insurance policies and the insurer is indemnifying ASC Signal for the remediation costs. The Company expects that the total remediation costs will be less than the insurance policy limits. In addition, ASC Signal has filed a civil action against the neighbor and certain other parties to recover consequential damages resulting from the contamination. The Company has been informed that one of the defendants in this lawsuit has filed for bankruptcy.

The Company believes that the remaining cost to remediate the contamination at the Whitby site will be in the range of approximately Canadian \$1.2 million to \$3.3 million (or U.S. \$0.9 million to \$2.4 million based on an exchange rate of 0.74 U.S. dollars to one Canadian dollar) as of December 30, 2016. The Company, as a result, has a loss reserve accrual balance as of December 30, 2016 of U.S. \$0.9 million, which represents the low end of the range of loss estimates because of the uncertainty of the loss estimate amounts. The minimum amount in the range is not necessarily the amount of loss that will be ultimately determined, and it is not likely that the ultimate loss will be less than the minimum amount. As mentioned above, ASC Signal has environmental liability insurance policies which are expected to provide complete indemnification from any costs incurred for the remediation efforts. The expected indemnification gave effect to an environmental indemnification asset also acquired by the Company with the September 2015 ASC Signal acquisition. The accompanying consolidated balance sheets as of December 30, 2016 and September 30, 2016 reflect balances of the environmental indemnification asset of \$0.9 million and \$1.6 million, respectively, in other long-term assets and the environmental loss reserve of \$0.9 million and \$1.6 million, respectively, in other long-term liabilities. The decrease in each of the environmental indemnification asset and the environmental loss reserve of \$0.7 million reflects a \$0.4 million adjustment to the prior estimate of total remediation costs to reflect the actual amount of costs incurred for the excavation phase of the remediation work completed in the three months ended December 30, 2016. The decrease in the environmental indemnification asset also reflects a \$0.3 million reimbursement received by the Company from its insurer for actual remediation costs incurred, which decreased the amount of the environmental loss reserve, in the three months ended December 30, 2016. The calculation of environmental loss reserves is based on the evaluation of currently available information. Actual costs to be incurred in future periods may vary from the amount of reserve given the uncertainties regarding the status of laws, regulations, enforcement policies, and the impact of potentially responsible parties, technology and information related to the affected site.

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**8. Related-party Transactions**

The Company leases a property in Stow, Massachusetts, that contains a manufacturing plant and office facilities owned by a company controlled by the Director of Business Development of the Company's Radant Technologies Division. The Company paid and recorded a rent expense for such lease of \$0.1 million for each of the three months ended December 30, 2016 and January 1, 2016.

One of the vendors of the Company's ASC Signal division is owned by the father of ASC Signal's Vice President of Products. The vendor is also a customer of ASC Signal. Purchases from this vendor were \$0.1 million and \$0.5 million for the three months ended December 30, 2016 and January 1, 2016, respectively. Sales to this vendor were not material and zero for the same periods, respectively. The Company's outstanding payables to this vendor were not material as of each December 30, 2016 and September 30, 2016, and the Company's outstanding receivables from this vendor were zero and \$0.1 million as of the same dates, respectively.

**9. Income Taxes**

The condensed consolidated statements of comprehensive loss reflect the following income tax expense (benefit):

	<b>Three Months Ended</b>	
	<b>December 30, 2016</b>	<b>January 1, 2016</b>
Income (loss) before income taxes	\$ 534	\$ (2,923)
Income tax expense (benefit)	\$ 315	\$ (1,713)
Effective income tax rate	59.0%	58.6%

The Company's 59.0% effective income tax rate for the three months ended December 30, 2016 differs from the federal statutory rate of 35.0% primarily due to foreign tax credit limitations, partially offset by the domestic manufacturing deduction. The Company's 58.6% effective tax rate for the three months ended January 1, 2016 differs from the federal statutory rate of 35.0% primarily due to foreign tax credit limitations partially offset by tax benefits from a change in uncertain tax positions upon completion of a Canada Revenue Agency ("CRA") tax audit and U.S. research and development tax credits from passage of the Protecting Americans from Tax Hike Act of 2015.

The Company files a U.S. federal income tax return and state income tax returns in California, Massachusetts and several other U.S. states. The Company also files income tax returns in Canada and other foreign jurisdictions. With the exception of Canada and California, the Company is no longer subject to examination by the various taxing authorities for fiscal years prior to 2013. The Company is no longer subject to examination by Canada for fiscal years prior to 2009 and California for fiscal years prior to 2008.

The total liability for gross unrecognized tax benefits was \$2.9 million and \$4.0 million at December 30, 2016 and January 1, 2016, respectively. The liability for gross unrecognized tax benefits did not change significantly between December 30, 2016 and January 1, 2016, and if recognized, would reduce the effective tax rate on income from continuing operations. The Company believes that the amount of unrecognized tax benefits that is reasonably possible of changing in the next 12 months is not significant.

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**10. Accumulated Other Comprehensive Income (Loss)**

The following table provides the components of accumulated other comprehensive income (loss) in the condensed consolidated balance sheets:

	<b>December 30, 2016</b>	<b>September 30, 2016</b>
Unrealized income (loss) on cash flow hedges, net of tax of \$(30) and \$212, respectively	\$ (87)	\$ 634
Unrealized actuarial loss and prior service credit for pension liability, net of tax of \$(3) and \$(3), respectively	(8)	(8)
<b>Accumulated other comprehensive income (loss)</b>	<b>\$ (95)</b>	<b>\$ 626</b>

The following tables provide changes in accumulated other comprehensive income (loss), net of tax, reported in the Company's condensed consolidated balance sheets for the three months ended December 30, 2016 and January 1, 2016 (amounts in parentheses indicate debits):

	<b>Three Months Ended</b>					
	<b>December 30, 2016</b>			<b>January 1, 2016</b>		
	<b>Gains and Losses on Cash Flow Hedges</b>	<b>Defined Benefit Pension Items</b>	<b>Total</b>	<b>Gains and Losses on Cash Flow Hedges</b>	<b>Defined Benefit Pension Items</b>	<b>Total</b>
Balance at beginning of period	\$ 634	\$ (8)	\$ 626	\$ (2,021)	\$ 26	\$ (1,995)
Other comprehensive loss before reclassifications	(735)	—	(735)	(1,231)	—	(1,231)
Amounts reclassified from accumulated other comprehensive loss	14	—	14	852	—	852
Net current-period other comprehensive loss	(721)	—	(721)	(379)	—	(379)
<b>Balance at end of period</b>	<b>\$ (87)</b>	<b>\$ (8)</b>	<b>\$ (95)</b>	<b>\$ (2,400)</b>	<b>\$ 26</b>	<b>\$ (2,374)</b>

The following table provides the gross amount reclassified from accumulated other comprehensive income (loss) and the corresponding amount of tax relating to losses on cash flow hedges for the three months ended December 30, 2016 and January 1, 2016 (amounts in parentheses indicate debits):

	<b>Three Months Ended</b>	
	<b>December 30, 2016</b>	<b>January 1, 2016</b>
Amounts reclassified from accumulated other comprehensive loss	\$ 18	\$ 1,136
Less: tax	(4)	(284)
<b>Amounts reclassified from accumulated other comprehensive loss, net of tax</b>	<b>\$ 14</b>	<b>\$ 852</b>

See Note 6, Derivatives Instruments and Hedging Activities, for additional disclosures about reclassifications out of accumulated other comprehensive income (loss) and their corresponding effects on the respective line items in the condensed consolidated statements of comprehensive loss.

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**11. Segments, Geographic and Customer Information**

The Company's reportable segments are RF ("radio frequency") products and satcom equipment. Made up of five divisions, the RF products segment develops, manufactures and distributes high-power/high-frequency microwave and RF signal components and structures. These products are used in the communications, radar, electronic warfare, industrial, medical and scientific markets depending on the specific power and frequency requirements of the end-user and the physical operating conditions of the environment in which the RF products will be located. The satcom equipment segment, which consists of two divisions, manufactures and supplies high-power amplifiers primarily for communication with satellites, and satellite communications, radar and high-frequency antennas and controllers. These products are used for satellite communication uplinks, terrestrial communications, imagery and data transmission, and radar and intelligence applications. Segment information reported below is consistent with the manner in which it is reviewed and evaluated by the Company's chief operating decision maker ("CODM"), its chief executive officer, and is based on the nature of the Company's operations and products offered to customers.

Amounts not reported as RF products or satcom equipment are reported as "other." Other includes the activities of the Company's Malibu Division and unallocated corporate expenses, such as business combination-related expenses, share-based compensation expense and certain other charges and credits that the Company's management has determined are non-operational, non-cash items or not directly attributable to the Company's operating divisions. The Malibu Division is a designer, manufacturer and integrator of advanced antenna systems for radar, radar simulators and telemetry systems, as well as for data links used in ground, airborne, unmanned aerial vehicles ("UAVs") and shipboard systems.

Summarized financial information concerning the Company's reportable segments is shown in the following tables:

	<b>Three Months Ended</b>	
	<b>December 30, 2016</b>	<b>January 1, 2016</b>
<b>Sales from external customers</b>		
RF products	\$ 78,787	\$ 75,287
Satcom equipment	30,352	33,453
Other	5,484	1,942
	<u>\$ 114,623</u>	<u>\$ 110,682</u>
<b>Intersegment product transfers</b>		
RF products	\$ 4,237	\$ 4,822
Satcom equipment	15	20
	<u>\$ 4,252</u>	<u>\$ 4,842</u>
<b>Capital expenditures<sup>a</sup></b>		
RF products	\$ 1,351	\$ 1,118
Satcom equipment	606	211
Other	157	196
	<u>\$ 2,114</u>	<u>\$ 1,525</u>
<b>EBITDA</b>		
RF products	\$ 15,656	\$ 13,461
Satcom equipment	3,618	5,490
Other	(2,278)	(5,433)
	<u>\$ 16,996</u>	<u>\$ 13,518</u>

<sup>a</sup> Capital expenditures incurred on an accrual basis.

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	December 30, 2016	September 30, 2016
<b>Total assets</b>		
RF products	\$ 509,059	\$ 513,542
Satcom equipment	177,247	180,164
Other	64,071	71,175
	<u>\$ 750,377</u>	<u>\$ 764,881</u>

EBITDA represents earnings before net interest expense, provision for income taxes and depreciation and amortization. The Company believes that EBITDA is useful to assess its ability to generate cash from operations sufficient to pay taxes, to service debt and to undertake capital expenditures.

For the reasons listed below, the Company believes that U.S. GAAP-based financial information for leveraged businesses like its own should be supplemented by EBITDA so that investors better understand its financial performance in connection with their analysis of the Company's business:

- EBITDA is a component of the measures used by the Company's board of directors and management team to evaluate the Company's operating performance;
- the Company's first lien senior credit facility contains covenants that require the Company to maintain a total leverage ratio in certain circumstances that contains EBITDA as a component, and the Company's management team uses EBITDA to monitor compliance with these covenants;
- EBITDA is a component of the measures used by the Company's management team to make day-to-day operating decisions;
- EBITDA facilitates comparisons between the Company's operating results and those of competitors with different capital structures and, therefore, is a component of the measures used by the management to facilitate internal comparisons to competitors' results and the Company's industry in general; and
- the payment of management bonuses is contingent upon, among other things, the satisfaction by the Company of certain targets that contain EBITDA as a component.

EBITDA is not a presentation made in accordance with U.S. GAAP and has important limitations as an analytical tool. EBITDA should not be considered as an alternative to comprehensive income, net income, operating income or any other performance measures derived in accordance with U.S. GAAP as a measure of operating performance or operating cash flows as a measure of liquidity. The Company's use of the term EBITDA varies from others in the Company's industry. The Company's presentation of EBITDA should not be construed to imply that the Company's future results will be unaffected by the items added back or excluded in the calculation of EBITDA. Operating income by the Company's reportable segments was as follows:

	Three Months Ended	
	December 30, 2016	January 1, 2016
<b>Operating income</b>		
RF products	\$ 13,863	\$ 11,426
Satcom equipment	3,114	5,071
Other	(5,657)	(9,697)
	<u>\$ 11,320</u>	<u>\$ 6,800</u>

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The following table reconciles net income (loss) to EBITDA:

	<b>Three Months Ended</b>	
	<b>December 30, 2016</b>	<b>January 1, 2016</b>
Net income (loss)	\$ 219	\$ (1,210)
Depreciation and amortization	5,676	6,718
Interest expense, net	10,786	9,723
Income tax expense (benefit)	315	(1,713)
EBITDA	<u>\$ 16,996</u>	<u>\$ 13,518</u>

## 12. Supplemental Guarantors Condensed Consolidating Financial Information

The tables that follow reflect the supplemental guarantor financial information associated with CPII's Senior Notes issued on February 11, 2011. The Senior Notes are guaranteed by Parent and, subject to certain exceptions, each of Parent's existing and future domestic restricted subsidiaries (other than CPII) on a senior unsecured basis. Separate financial statements of the guarantors are not presented because (i) the guarantors are wholly owned and have fully and unconditionally guaranteed the Senior Notes on a joint and several basis and (ii) CPII's management has determined that such separate financial statements are not material to investors. Instead, presented below are the consolidating financial statements of: (i) the guarantor subsidiaries, (ii) the non-guarantor subsidiaries, (iii) the consolidating elimination entries, and (iv) the consolidated totals. The accompanying consolidating financial information should be read in connection with the condensed consolidated financial statements of the Company.

Investments in subsidiaries are accounted for based on the equity method. The principal elimination entries eliminate investments in subsidiaries, intercompany balances and intercompany transactions.

**CPI INTERNATIONAL HOLDING CORP.**  
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**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
(All tabular dollar amounts in thousands)

**CONDENSED CONSOLIDATING BALANCE SHEET**  
As of December 30, 2016

	Parent	Issuer	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Consolidating Eliminations	Consolidated Total
<b>Assets</b>						
Cash and cash equivalents	\$ —	\$ —	\$ 16,693	\$ 27,649	\$ —	\$ 44,342
Restricted cash	—	—	1,209	61	—	1,270
Accounts receivable, net	—	—	40,879	15,454	—	56,333
Inventories	—	—	66,929	36,911	(583)	103,257
Intercompany receivable	—	—	140,360	9,976	(150,336)	—
Prepaid and other current assets	—	4,396	4,432	1,628	222	10,678
Total current assets	—	4,396	270,502	91,679	(150,697)	215,880
Property, plant and equipment, net	—	—	52,569	19,718	—	72,287
Intangible assets, net	—	—	173,866	70,500	—	244,366
Goodwill	—	—	128,396	88,153	—	216,549
Other long-term assets	—	—	199	1,096	—	1,295
Investment in subsidiaries	57,402	791,220	34,898	—	(883,520)	—
Total assets	\$ 57,402	\$ 795,616	\$ 660,430	\$ 271,146	\$ (1,034,217)	\$ 750,377
<b>Liabilities and stockholders' equity</b>						
Accounts payable	\$ —	\$ —	\$ 14,787	\$ 10,097	\$ —	\$ 24,884
Accrued expenses	2,212	9,817	15,636	5,548	—	33,213
Product warranty	—	—	3,151	2,569	—	5,720
Income taxes payable	—	—	249	692	—	941
Advance payments from customers	—	—	8,807	3,369	—	12,176
Intercompany payable	—	5,354	—	—	(5,354)	—
Total current liabilities	2,212	15,171	42,630	22,275	(5,354)	76,934
Deferred tax liabilities	—	—	67,601	20,505	—	88,106
Long term debt, net of discount and debt issuance costs	—	525,939	—	—	—	525,939
Other long-term liabilities	—	—	2,992	1,216	—	4,208
Total liabilities	2,212	541,110	113,223	43,996	(5,354)	695,187
Common stock	—	—	—	—	—	—
Parent investment	—	211,100	405,182	184,219	(800,501)	—
Equity investment in subsidiary	(95)	(95)	9,378	—	(9,188)	—
Additional paid-in capital	27,173	—	—	—	—	27,173
Accumulated other comprehensive loss	—	—	—	(95)	—	(95)
Retained earnings	28,112	43,501	132,647	43,026	(219,174)	28,112
Total stockholders' equity	55,190	254,506	547,207	227,150	(1,028,863)	55,190
Total liabilities and stockholders' equity	\$ 57,402	\$ 795,616	\$ 660,430	\$ 271,146	\$ (1,034,217)	\$ 750,377



**CPI INTERNATIONAL HOLDING CORP.**  
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**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
(All tabular dollar amounts in thousands)

**CONDENSED CONSOLIDATING BALANCE SHEET**  
As of September 30, 2016

	<u>Parent</u>	<u>Issuer</u>	<u>Guarantor Subsidiaries</u>	<u>Non-Guarantor Subsidiaries</u>	<u>Consolidating Eliminations</u>	<u>Consolidated Total</u>
<b>Assets</b>						
Cash and cash equivalents	\$ —	\$ —	\$ 24,873	\$ 25,279	\$ —	\$ 50,152
Restricted cash	—	—	1,494	65	—	1,559
Accounts receivable, net	—	—	45,499	17,560	—	63,059
Inventories	—	—	66,798	39,242	(583)	105,457
Intercompany receivable	—	—	130,498	8,574	(139,072)	—
Prepaid and other current assets	1	73	2,713	2,868	222	5,877
Total current assets	1	73	271,875	93,588	(139,433)	226,104
Property, plant and equipment, net	—	—	53,193	19,749	—	72,942
Intangible assets, net	—	—	175,769	71,520	—	247,289
Goodwill	—	—	128,396	88,153	—	216,549
Other long-term assets	—	—	199	1,798	—	1,997
Investment in subsidiaries	57,923	796,297	33,835	—	(888,055)	—
Total assets	\$ 57,924	\$ 796,370	\$ 663,267	\$ 274,808	\$ (1,027,488)	\$ 764,881
<b>Liabilities and stockholders' equity</b>						
Current portion of long-term debt	\$ —	\$ 10,051	\$ —	\$ —	\$ —	\$ 10,051
Accounts payable	—	—	17,889	14,561	—	32,450
Accrued expenses	2,249	2,472	18,931	4,557	3	28,212
Product warranty	—	—	3,588	2,404	—	5,992
Income taxes payable	—	—	1,910	1,145	—	3,055
Advance payments from customers	—	—	7,464	3,768	—	11,232
Intercompany payable	—	5,353	—	—	(5,353)	—
Total current liabilities	2,249	17,876	49,782	26,435	(5,350)	90,992
Deferred tax liabilities	—	—	68,068	20,991	—	89,059
Long term debt, net of discount and debt issuance costs	—	524,400	—	—	—	524,400
Other long-term liabilities	—	—	2,712	2,043	—	4,755
Total liabilities	2,249	542,276	120,562	49,469	(5,350)	709,206
Common stock	—	—	—	—	—	—
Parent investment	—	211,100	405,165	184,219	(800,484)	—
Equity investment in subsidiary	626	626	9,378	—	(10,630)	—
Additional paid-in capital	27,156	—	—	—	—	27,156
Accumulated other comprehensive income	—	—	—	626	—	626
Retained earnings	27,893	42,368	128,162	40,494	(211,024)	27,893
Total stockholders' equity	55,675	254,094	542,705	225,339	(1,022,138)	55,675
Total liabilities and stockholders' equity	\$ 57,924	\$ 796,370	\$ 663,267	\$ 274,808	\$ (1,027,488)	\$ 764,881

**CPI INTERNATIONAL HOLDING CORP.**  
and Subsidiaries

**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
(All tabular dollar amounts in thousands)

**CONDENSED CONSOLIDATING STATEMENT OF COMPREHENSIVE INCOME (LOSS)**  
For the Three Months Ended December 30, 2016

	Parent	Issuer	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Consolidating Eliminations	Consolidated Total
Sales	\$ —	\$ —	\$ 88,002	\$ 46,337	\$ (19,716)	\$ 114,623
Cost of sales	—	—	66,286	35,656	(19,409)	82,533
Gross profit	—	—	21,716	10,681	(307)	32,090
Operating costs and expenses:						
Research and development	—	—	1,554	2,368	—	3,922
Selling and marketing	—	—	4,017	2,274	(307)	5,984
General and administrative	1,473	33	4,958	1,701	—	8,165
Amortization of acquisition-related intangible assets	—	—	1,680	1,019	—	2,699
Total operating costs and expenses	1,473	33	12,209	7,362	(307)	20,770
Operating income (loss)	(1,473)	(33)	9,507	3,319	—	11,320
Interest expense (income), net	—	10,824	(4)	(34)	—	10,786
Income (loss) before income tax expense (benefit) and equity in income (loss) of subsidiaries	(1,473)	(10,857)	9,511	3,353	—	534
Income tax expense (benefit)	(559)	(4,125)	4,178	821	—	315
Equity in income (loss) of subsidiaries	1,133	7,865	(848)	—	(8,150)	—
Net income	219	1,133	4,485	2,532	(8,150)	219
Equity in other comprehensive loss of subsidiaries	(721)	(721)	—	—	1,442	—
Other comprehensive loss, net of tax						
Unrealized loss on cash flow hedges, net of tax	—	—	—	(721)	—	(721)
Total other comprehensive loss, net of tax	—	—	—	(721)	—	(721)
Comprehensive income (loss)	\$ (502)	\$ 412	\$ 4,485	\$ 1,811	\$ (6,708)	\$ (502)

**CPI INTERNATIONAL HOLDING CORP.**  
and Subsidiaries

**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
(All tabular dollar amounts in thousands)

**CONDENSED CONSOLIDATING STATEMENT OF COMPREHENSIVE INCOME (LOSS)**  
For the Three Months Ended January 1, 2016

	Parent	Issuer	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Consolidating Eliminations	Consolidated Total
Sales	\$ —	\$ —	\$ 86,882	\$ 47,477	\$ (23,677)	\$ 110,682
Cost of sales	—	—	68,529	36,678	(23,423)	81,784
Gross profit	—	—	18,353	10,799	(254)	28,898
Operating costs and expenses:						
Research and development	—	—	1,857	2,036	—	3,893
Selling and marketing	—	—	4,311	2,500	(282)	6,529
General and administrative	503	27	6,242	1,347	(1)	8,118
Amortization of acquisition-related intangible assets	—	—	2,539	1,019	—	3,558
Total operating costs and expenses	503	27	14,949	6,902	(283)	22,098
Operating income (loss)	(503)	(27)	3,404	3,897	29	6,800
Interest expense (income), net	—	9,728	3	(8)	—	9,723
Income (loss) before income tax expense (benefit) and equity in income (loss) of subsidiaries	(503)	(9,755)	3,401	3,905	29	(2,923)
Income tax expense (benefit)	(229)	(3,706)	1,903	308	11	(1,713)
Equity in income (loss) of subsidiaries	(936)	5,113	737	—	(4,914)	—
Net income (loss)	(1,210)	(936)	2,235	3,597	(4,896)	(1,210)
Equity in other comprehensive loss of subsidiaries	(379)	(379)	—	—	758	—
Other comprehensive loss, net of tax						
Unrealized loss on cash flow hedges, net of tax	—	—	—	(379)	—	(379)
Total other comprehensive loss, net of tax	—	—	—	(379)	—	(379)
Comprehensive income (loss)	\$ (1,589)	\$ (1,315)	\$ 2,235	\$ 3,218	\$ (4,138)	\$ (1,589)

**CPI INTERNATIONAL HOLDING CORP.**  
and Subsidiaries

**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
(All tabular dollar amounts in thousands)

**CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS**  
**For the Three Months Ended December 30, 2016**

	<u>Parent</u>	<u>Issuer</u>	<u>Guarantor Subsidiaries</u>	<u>Non-Guarantor Subsidiaries</u>	<u>Consolidated Total</u>
<b>Cash flows from operating activities</b>					
Net cash provided by (used in) operating activities	\$ —	\$ 12,461	\$ (6,523)	\$ 2,961	\$ 8,899
<b>Cash flows from investing activities</b>					
Capital expenditures	—	—	(1,657)	(591)	(2,248)
Net cash used in investing activities	—	—	(1,657)	(591)	(2,248)
<b>Cash flows from financing activities</b>					
Payment of Bridge Facility commitment fee and other costs	—	(2,520)	—	—	(2,520)
Repayment of borrowings under First Lien Term Loan	—	(9,941)	—	—	(9,941)
Net cash used in financing activities	—	(12,461)	—	—	(12,461)
<b>Net increase (decrease) in cash and cash equivalents</b>	—	—	(8,180)	2,370	(5,810)
Cash and cash equivalents at beginning of period	—	—	24,873	25,279	50,152
Cash and cash equivalents at end of period	\$ —	\$ —	\$ 16,693	\$ 27,649	\$ 44,342

**CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS**  
**For the Three Months Ended January 1, 2016**

	<u>Parent</u>	<u>Issuer</u>	<u>Guarantor Subsidiaries</u>	<u>Non-Guarantor Subsidiaries</u>	<u>Consolidated Total</u>
<b>Cash flows from operating activities</b>					
Net cash provided by operating activities	\$ —	\$ 838	\$ 1,756	\$ 1,552	\$ 4,146
<b>Cash flows from investing activities</b>					
Capital expenditures	—	—	(1,603)	(322)	(1,925)
Acquisition	—	—	(363)	—	(363)
Net cash used in investing activities	—	—	(1,966)	(322)	(2,288)
<b>Cash flows from financing activities</b>					
Payment of contingent consideration	—	—	(4,300)	—	(4,300)
Payment of debt issuance costs	—	(63)	—	—	(63)
Repayment of borrowings under First Lien Term Loan	—	(775)	—	—	(775)
Net cash used in financing activities	—	(838)	(4,300)	—	(5,138)
<b>Net increase (decrease) in cash and cash equivalents</b>	—	—	(4,510)	1,230	(3,280)
Cash and cash equivalents at beginning of period	—	—	25,444	12,070	37,514
Cash and cash equivalents at end of period	\$ —	\$ —	\$ 20,934	\$ 13,300	\$ 34,234

**Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations**

Our fiscal years are the 52- or 53-week periods that end on the Friday nearest September 30. Fiscal years 2017 and 2016 comprise 52-week periods ending September 29, 2017 and September 30, 2016, respectively. Each of the three months ended December 30, 2016 and January 1, 2016 included 13 weeks. The following discussion should be read in conjunction with the accompanying unaudited condensed consolidated financial statements, and the notes thereto, of CPI International Holding Corp.

**Overview**

CPI International Holding LLC (“Holding LLC”) owns all of the outstanding common stock of CPI International Holding Corp. (“Parent”), headquartered in Palo Alto, California, which is the parent company of CPI International, Inc. (“CPII”), which in turn is a parent company of Communications & Power Industries LLC (“CPI”) and Communications & Power Industries Canada Inc. (“CPI Canada”). The Veritas Capital Fund IV, L.P. and its affiliates and certain members of CPII’s management beneficially own shares of Parent’s common stock indirectly through their holdings in Holding LLC. CPI and CPI Canada, CPII’s main operating subsidiaries, together develop, manufacture and globally distribute components and subsystems used in the generation, amplification, transmission and reception of microwave signals for a wide variety of systems including radar, electronic warfare and communications (satellite and point-to-point) systems for military and commercial applications, specialty products for medical diagnostic imaging and the treatment of cancer, as well as microwave and radio frequency (“RF”) energy generating products for various industrial and scientific pursuits.

**Orders**

We sell our products into five end markets: defense (radar and electronic warfare), medical, communications, industrial and scientific.

Our customer sales contracts are recorded as orders when we accept written customer purchase orders or contracts. Customer purchase orders with an undefined delivery schedule, or blanket purchase orders, are not reported as orders until the delivery date is determined. Our government sales contracts are not reported as orders until we have been notified that the contract has been funded. Total orders for a fiscal period represent the total dollar amount of customer orders recorded by us during the fiscal period, reduced by the dollar amount of any order cancellations or terminations during the fiscal period.

Our orders by market for the three months ended December 30, 2016 and January 1, 2016 are summarized as follows (dollars in millions):

	<b>Three Months Ended</b>					
	<b>December 30, 2016</b>		<b>January 1, 2016</b>		<b>Increase (Decrease)</b>	
	<b>Amount</b>	<b>% of Orders</b>	<b>Amount</b>	<b>% of Orders</b>	<b>Amount</b>	<b>Percent</b>
Radar and Electronic Warfare	\$ 35.6	34%	\$ 38.6	32%	\$ (3.0)	(8)%
Medical	12.7	12	10.9	9	1.8	17
Communications	47.7	46	64.7	54	(17.0)	(26)
Industrial	6.7	7	3.6	3	3.1	86
Scientific	1.0	1	2.3	2	(1.3)	(57)
Total	<u>\$ 103.7</u>	<u>100%</u>	<u>\$ 120.1</u>	<u>100%</u>	<u>\$ (16.4)</u>	<u>(14)%</u>

Orders of \$103.7 million for the three months ended December 30, 2016 were \$16.4 million, or approximately 14%, lower than orders of \$120.1 million for the three months ended January 1, 2016. Explanations for the order increase or decrease by market for the three months ended December 30, 2016 compared to the three months ended January 1, 2016 are as follows:

- **Radar and Electronic Warfare:** The majority of our products in the radar and electronic warfare markets are for domestic and international defense and government end uses. Orders in these markets are typically characterized by many smaller orders of less than \$3.0 million, and the timing of these orders may vary from year to year. Orders for the radar and electronic warfare markets decreased 8%, primarily due to the varying timing of large orders for the Aegis radar systems. In the three months ended January 1, 2016, our Econco Division received a multi-year order totaling more than \$9.0 million to support the Aegis radar systems; this order did not repeat in the three months ended December 30, 2016. This decrease was partially offset by an increase in orders to support a variety of domestic radar systems.
- **Medical:** Orders for our medical products consist of orders for medical imaging applications, such as x-ray imaging, MRI and other applications, and for radiation therapy applications for the treatment of cancer. The 17% increase in medical orders was due to higher orders for x-ray imaging products, primarily for foreign customers.
- **Communications:** Orders for our communications products consist of orders for commercial and military communications applications. The 26% decrease in communications orders was due to lower orders for both military and commercial communications applications, primarily resulting from program timing. Within military communications, orders to support a shipboard communications system and to provide radomes and advanced tactical common data link (“TCDL”) antenna products for aircraft decreased. Within commercial communications, orders to support commercial fixed satellite services applications decreased.
- **Industrial:** Orders for our industrial market consist of products to support a wide range of systems used for applications including material processing, instrumentation and testing. Orders in this market are cyclical and generally follow the state of the economy. The \$3.1 million increase in industrial orders was primarily due to higher orders for industrial heating and sterilization applications and electromagnetic vulnerability testing.
- **Scientific:** Orders in the scientific market consist of equipment used in accelerators for the study of high-energy particle physics and in reactor fusion programs. Orders in this market are historically one-time projects and can fluctuate significantly from period to period. The \$1.3 million decrease in scientific orders was primarily due to the timing of orders for certain programs. Orders to support a foreign linear accelerator program, a foreign fusion program and a domestic laboratory, were not expected to, and did not, recur in the three months ended December 30, 2016.

Incoming order levels can fluctuate significantly on a quarterly or annual basis, and a particular quarter's or year's order rate may not be indicative of future order levels. In addition, our sales are highly dependent upon manufacturing scheduling and performance and, accordingly, it is not possible to accurately predict when orders will be recognized as sales.

### **Backlog**

Backlog represents the cumulative balance, at a given point in time, of recorded customer sales orders that have not yet been shipped or recognized as sales. Backlog is increased when an order is received, and backlog is decreased when we recognize sales. As of December 30, 2016, we had an order backlog of \$315.7 million, compared to an order backlog of \$329.6 million as of January 1, 2016. Because our orders for government end-use products generally have much longer delivery terms than our orders for commercial business (which require quicker turn-around), our backlog is primarily composed of government orders.

We believe that backlog and orders information is helpful to investors because this information may be indicative of future sales results. Although backlog consists of firm orders for which goods and services are yet to be provided, customers can, and sometimes do, terminate or modify these orders. However, historically the amount of modifications and terminations has not been material compared to total contract volume.

## Results of Operations

We derive our revenue primarily from the sale of a wide range of power generation and conversion products, consisting of vacuum electron devices, solid-state devices, medical x-ray generators and various electronic power supply and control equipment, as well as satellite communications amplifiers, large-aperture antennas, advanced antenna technology and advanced composite radomes. We generally recognize revenue upon shipment of product, following receipt of written purchase orders, when the price is fixed or determinable, title has transferred and collectability is reasonably assured. Revenue recognized under the percentage-of-completion method of accounting is determined on the basis of costs incurred and estimates of costs at completion, which require management estimates of future costs.

Cost of goods sold generally includes costs for raw materials, manufacturing costs, including allocation of overhead and other indirect costs, charges for reserves for excess and obsolete inventory, warranty claims, losses on fixed price contracts and, normally upon a business combination, utilization of the net increase in cost basis of acquired inventory. Operating expenses generally consist of research and development, selling and marketing, general and administrative expenses and amortization of acquisition-related intangibles.

### Three Months Ended December 30, 2016 Compared to Three Months Ended January 1, 2016

The following table sets forth our historical results of operations for each of the periods indicated (dollars in millions):

	Three Months Ended				Increase (Decrease)
	December 30, 2016		January 1, 2016		
	Amount	% of Sales	Amount	% of Sales	
Sales	\$ 114.6	100.0%	\$ 110.7	100.0%	\$ 3.9
Cost of sales <sup>(a)</sup>	82.5	72.0	81.8	73.9	0.7
Gross profit	32.1	28.0	28.9	26.1	3.2
Research and development	3.9	3.4	3.9	3.5	—
Selling and marketing	6.0	5.2	6.5	5.9	(0.5)
General and administrative	8.2	7.2	8.1	7.3	0.1
Amortization of acquisition-related intangibles	2.7	2.4	3.6	3.3	(0.9)
Operating income	11.3	9.9	6.8	6.1	4.5
Interest expense, net	10.8	9.4	9.7	8.8	1.1
Income (loss) before income taxes	0.5	0.4	(2.9)	(2.6)	3.4
Income tax expense (benefit)	0.3	0.3	(1.7)	(1.5)	2.0
Net income (loss)	\$ 0.2	0.2%	\$ (1.2)	(1.1)%	\$ 1.4
<b>Other Data:</b>					
EBITDA <sup>(b)</sup>	\$ 17.0	14.8%	\$ 13.5	12.2%	\$ 3.5

Note: Totals may not equal the sum of the components due to independent rounding. Percentages are calculated based on rounded dollar amounts presented.

(a) Cost of sales for the three months ended January 1, 2016 includes \$0.9 million of utilization of the net increase in cost basis of inventory that resulted from purchase accounting in connection with an acquisition.

(b) EBITDA represents earnings before net interest expense, provision for income taxes and depreciation and amortization. For the reasons listed below, we believe that U.S. generally accepted accounting principles (“GAAP”) based financial information for leveraged businesses, such as ours, should be supplemented by EBITDA so that investors better understand our financial performance in connection with their analysis of our business:

- EBITDA is a component of the measures used by our board of directors and management team to evaluate our operating performance;
- our first lien senior credit facility contains covenants that require us to maintain a total leverage ratio in certain circumstances that contains EBITDA as a component, and our management team uses EBITDA to monitor compliance with these covenants;
- EBITDA is a component of the measures used by our management team to make day-to-day operating decisions;
- EBITDA facilitates comparisons between our operating results and those of competitors with different capital structures and, therefore, is a component of the measures used by the management to facilitate internal comparisons to competitors’ results and our industry in general; and
- the payment of management bonuses is contingent upon, among other things, the satisfaction by us of certain targets that contain EBITDA as a component.

Other companies may define EBITDA differently and, as a result, our measure of EBITDA may not be directly comparable to EBITDA of other companies. Although we use EBITDA as a financial measure to assess the performance of our business, the use of EBITDA is limited because it does not include certain material costs, such as interest and taxes, necessary to operate our business. When analyzing our performance, EBITDA should be considered in addition to, and not as a substitute for or superior to, net income, cash flows from operating activities or other statements of income or statements of cash flows data prepared in accordance with GAAP.

For a reconciliation of net income (loss) to EBITDA, see Note 11, Segments, Geographic and Customer Information, of the accompanying unaudited condensed consolidated financial statements.

**Sales:** Our sales by market for the three months ended December 30, 2016 and January 1, 2016 are summarized as follows (dollars in millions):

	Three Months Ended					
	December 30, 2016		January 1, 2016		Increase (Decrease)	
	Amount	% of Sales	Amount	% of Sales	Amount	Percent
Radar and Electronic Warfare	\$ 36.7	32%	\$ 39.9	36%	\$ (3.2)	(8)%
Medical	18.4	16	16.1	15	2.3	14
Communications	51.6	45	45.8	41	5.8	13
Industrial	5.2	5	7.1	6	(1.9)	(27)
Scientific	2.7	2	1.8	2	0.9	50
Total	\$ 114.6	100%	\$ 110.7	100%	\$ 3.9	4 %

Sales of \$114.6 million for the three months ended December 30, 2016 were \$3.9 million, or 4%, higher than sales of \$110.7 million for the three months ended January 1, 2016. Explanations for the sales increase or decrease by market for the three months ended December 30, 2016 compared to the three months ended January 1, 2016 are as follows:

- **Radar and Electronic Warfare:** The majority of our products in the radar and electronic warfare markets are for domestic and international defense and government end uses. The timing of order receipts and subsequent shipments in these markets may vary from year to year. Sales for the radar and electronic warfare markets decreased 8% due to lower sales of aircraft radomes resulting from the completion of a large radome program.
- **Medical:** Sales of our medical products consist of sales for medical imaging applications, such as x-ray imaging, MRI and other applications, and for radiation therapy applications for the treatment of cancer. The 14% increase in sales in the medical market was primarily due to higher sales of x-ray imaging products for foreign customers. Sales to support radiation therapy applications also increased.
- **Communications:** Sales of our communications products consist of sales for commercial and military communications applications. The 13% increase in sales in the communications market was primarily due to increased sales to support military communications applications, including higher sales of advanced TCDL antenna products and aircraft radomes.
- **Industrial:** Sales for our industrial market consist of sales to support a wide range of systems used for applications including material processing, instrumentation and testing. Sales in this market are cyclical and generally follow the state of the economy. The \$1.9 million decrease in sales of industrial products was primarily the result of lower sales to support electromagnetic vulnerability testing and industrial heating applications.
- **Scientific:** Sales in the scientific market consist of sales of equipment used in accelerators for the study of high-energy particle physics and in reactor fusion programs. Sales in this market are historically one-time projects and can fluctuate significantly from period to period. The \$0.9 million increase in sales of scientific products was primarily the result of higher sales to support a large domestic linear accelerator program.



**Gross Profit.** Gross profit was \$32.1 million, or 28.0% of sales, for the three months ended December 30, 2016 compared to \$28.9 million, or 26.1% of sales, for the three months ended January 1, 2016. The \$3.2 million increase in gross profit was primarily due to an increase in sales volume, the favorable impact of Canadian costs due to the strength of the U.S. dollar and favorable mix of product shipments in the three months ended December 30, 2016 and the absence of a \$0.9 million charge for the utilization of the net increase in the cost basis of inventory acquired in the September 2015 acquisition of ASC Signal Holdings Corporation (“ASC Signal”) that was reported for the three months ended January 1, 2016.

**Research and Development.** Research and development expenses were \$3.9 million, or 3.4% of sales, for the three months ended December 30, 2016 and \$3.9 million, or 3.5% of sales, for the three months ended January 1, 2016. There was no significant change in company-sponsored research and development expenses for the three months ended December 30, 2016 compared to the three months ended January 1, 2016.

Total spending on research and development, including customer-sponsored research and development, was as follows (in millions):

	Three Months Ended	
	December 30, 2016	January 1, 2016
Company-sponsored	\$ 3.9	\$ 3.9
Customer-sponsored	4.2	2.3
	<u>\$ 8.1</u>	<u>\$ 6.2</u>

Customer-sponsored research and development represents development costs incurred on customer sales contracts to develop new or improved products.

**Selling and Marketing.** Selling and marketing expenses were \$6.0 million, or 5.2% of sales, for the three months ended December 30, 2016, and \$6.5 million, or 5.9% of sales, for the three months ended January 1, 2016. The \$0.5 million decrease in selling and marketing expenses was primarily due to company cost reduction initiatives.

**General and Administrative.** General and administrative expenses were \$8.2 million, or 7.2% of sales, for the three months ended December 30, 2016, and \$8.1 million, or 7.3% of sales, for the three months ended January 1, 2016. There was no significant change in general and administrative expenses for the three months ended December 30, 2016 compared to the three months ended January 1, 2016.

**Amortization of Acquisition-related Intangibles.** Amortization of acquisition-related intangibles consists of purchase accounting charges for technology and other intangible assets. Amortization of acquisition-related intangibles was \$2.7 million for the three months ended December 30, 2016 and \$3.6 million for the three months ended January 1, 2016. The \$0.9 million decrease in amortization of acquisition-related intangibles for the three months ended December 30, 2016 was primarily due to certain intangible assets that were fully amortized in fiscal year 2016.

**Interest Expense, Net (“Interest Expense”).** Interest expense was \$10.8 million, or 9.4% of sales, for the three months ended December 30, 2016 and \$9.7 million, or 8.8% of sales, for the three months ended January 1, 2016. The \$1.1 million increase in interest expense was primarily due to amortization of bank commitment fees for the commitment letter that was entered into on December 12, 2016.

**Income Tax Expense (Benefit).** We recorded an income tax expense of \$0.3 million for the three months ended December 30, 2016 and an income tax benefit of \$1.7 million for the three months ended January 1, 2016. The effective income tax rate for each of the three months ended December 30, 2016 and January 1, 2016 was 59%. The 59% effective income tax rate for the three months ended December 30, 2016 is similar to our estimated 56% normalized tax rate for fiscal year 2017, which is higher than the federal statutory tax rate of 35% primarily due to foreign tax credit limitations. The 59% effective income tax rate benefit for the three months ended January 1, 2016 included tax benefits from a change in uncertain tax positions upon completion of a Canada Revenue Agency tax audit and U.S. research and development tax credits from passage of the Protecting Americans from Tax Hike Act of 2015 and was higher than the federal statutory rate of 35% primarily due to foreign tax credit limitations.

**Net Income (Loss).** Net income was \$0.2 million, or 0.2% of sales, for the three months ended December 30, 2016 compared to net loss of \$1.2 million, or 1.1% of sales, for the three months ended January 1, 2016. The \$1.4 million increase in net income for three months ended December 30, 2016 was primarily due to higher gross profit from higher shipment volume, the favorable impact of Canadian costs due to the strength of the U.S. dollar and the absence of a \$0.9 million charge for utilization of the net increase in cost basis of inventory acquired from September 2015 acquisition of ASC Signal that was reported for the three months ended January 1, 2016, and lower intangible amortization expense, partially offset by higher income tax and interest expense for the three months ended December 30, 2016.

**EBITDA.** EBITDA was \$17.0 million, or 14.8% of sales, for the three months ended December 30, 2016 compared to \$13.5 million, or 12.2% of sales, for the three months ended January 1, 2016. The \$3.5 million increase in EBITDA was primarily due to higher gross profit from higher shipment volume, the favorable impact of Canadian costs due to the strength of the U.S. dollar and the absence of a \$0.9 million charge for utilization of the net increase in cost basis of inventory acquired from September 2015 acquisition of ASC Signal that was reported for the three months ended January 1, 2016.

## Liquidity and Capital Resources

### Overview

Our liquidity is affected by many factors, some of which are based on normal ongoing operations of our business and others that are related to uncertainties in the markets in which we compete and other global economic factors. We have historically financed, and intend to continue to finance, our capital and working capital requirements, including debt service and internal growth, through a combination of cash flows from our operations and borrowings under our senior secured credit facilities. Our primary uses of cash are cost of sales, operating expenses, debt service and capital expenditures.

Our senior secured credit facilities require prepayment of the outstanding indebtedness thereunder which is calculated based on a percentage of “excess cash flow” as defined in the credit agreement governing our senior secured credit facilities. Based on our results for fiscal year 2016, we presented to the holders of the term loan under our first lien credit facility an excess cash flow mandatory prepayment of \$10.1 million. The holders of the first lien term loan accepted \$9.9 million of the \$10.1 million total prepayment tendered and a principal payment in that amount was made during the first quarter of fiscal year 2017. The excess cash flow mandatory prepayment is applied to scheduled installments of the first lien term loan facility (and allocated to such scheduled installments in direct order to the remaining scheduled installments) until paid in full. As a result, no other contractual principal payment is due on the first lien term loan until its scheduled maturity date of November 17, 2017.

The term loans under our first and second lien credit facilities will mature and become payable in November 2017 unless we refinance at least 65% of our outstanding senior notes and satisfy certain other conditions prior to that time. However, if we refinance at least 65% of our outstanding senior notes and satisfy certain other conditions prior to the requisite deadline, the maturity of the term loans under our first and second lien credit facilities will be extended by approximately three and a half years. We intend to refinance at least 65% of our outstanding senior notes and satisfy the conditions necessary for the extension of the maturity dates of the term loans under our first and second lien credit facilities. On December 12, 2016, we entered into a commitment letter (the “Commitment Letter”) with UBS, AG, Stamford Branch and UBS Securities LLC (collectively, “UBS”), pursuant to which UBS has committed (subject to certain customary conditions) to provide and arrange a bridge loan facility of \$245 million to refinance 100% of our existing senior notes (if we are otherwise unable to refinance our senior notes with certain other financing) and 100% of our second lien credit facility. Pursuant to the Commitment Letter, we agreed to pay UBS a commitment fee in an aggregate amount of \$4.9 million. The first \$2.45 million of the commitment fee was paid upon execution of the Commitment Letter and the second \$2.45 million of the commitment fee is due on the earlier of the execution of the bridge loan facility or the expiration of the Commitment Letter.

Assuming we are successful in refinancing our senior notes prior to November 2017, we believe that cash flows from operations and availability under our revolving credit facility included in our first lien credit facility will be sufficient to fund our working capital needs, capital expenditures and other business requirements for at least the next 12 months. We may need to incur additional financings to make strategic acquisitions or investments or if our cash flows from operations are less than we expect. We cannot be certain that financing will be available to us on acceptable terms or that financing will be available at all.

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Our ability to make payments to fund working capital, capital expenditures, debt service, strategic acquisitions, joint ventures and investments will depend on our ability to generate cash in the future, which is subject to general economic, financial, competitive, regulatory and other factors that are beyond our control. Future indebtedness may impose various restrictions and covenants on us which could limit our ability to respond to market conditions, to provide for unanticipated capital investments or to take advantage of business opportunities.

#### *Cash and Working Capital*

The following summarizes our cash and cash equivalents and working capital (in millions):

	<b>December 30, 2016</b>	<b>September 30, 2016</b>
Cash and cash equivalents	\$ 44.3	\$ 50.2
Working capital	\$ 138.9	\$ 135.1

We invest cash balances in excess of operating requirements in overnight U.S. Government securities and money market accounts. In addition to the above cash and cash equivalents, we have restricted cash of \$1.3 million as of December 30, 2016, consisting primarily of bank guarantees from customer advance payments to our international subsidiaries and cash collateral for certain performance bonds. The bank guarantees will become unrestricted cash when performance under the sales contract is complete. The cash collateral for the performance bonds will become unrestricted cash when the performance bonds expire.

We are highly leveraged. As of December 30, 2016, excluding approximately \$4.1 million of outstanding letters of credit, our total indebtedness was \$535.3 million (before netting out the total unamortized debt discount of \$2.1 million and debt issuance costs of \$7.3 million). We also had an additional \$25.9 million available for borrowing under our revolving credit facility as of December 30, 2016. Our liquidity requirements are significant, primarily due to debt service requirements. For the three months ended December 30, 2016, our interest expense exclusive of debt issuance costs and discount amortization was \$8.6 million, and our cash interest paid was \$3.9 million.

As of December 30, 2016, we were in compliance with the covenants under the agreements governing our existing senior secured credit facilities and the indentures governing our senior notes.

#### **Historical Operating, Investing and Financing Activities**

In summary, our cash flows were as follows (in millions):

	<b>Three Months Ended</b>	
	<b>December 30, 2016</b>	<b>January 1, 2016</b>
Net cash provided by operating activities	\$ 8.9	\$ 4.1
Net cash used in investing activities	(2.2)	(2.3)
Net cash used in financing activities	(12.5)	(5.1)
Net decrease in cash and cash equivalents	\$ (5.8)	\$ (3.3)

#### ***Operating Activities***

During the periods presented above, we funded our operating activities through cash generated internally. Cash provided by operating activities is net income adjusted for certain non-cash items and changes to working capital items.

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Net cash provided by operating activities of \$8.9 million in the three months ended December 30, 2016 was attributable to net income of \$0.2 million, depreciation, amortization and other non-cash charges of \$7.4 million, and net cash provided by working capital of \$1.3 million. The primary working capital sources of cash in the three months ended December 30, 2016 were improved collections of accounts receivable; a decrease in inventories due to the completion of certain projects; and an increase in accrued expenses, which reflects the bridge loan facility commitment fee and a higher interest accrual. The aforementioned working capital sources of cash were partially offset by a decrease in accounts payable due to the timing of payments to vendors and suppliers and a decrease in income tax payable due to the timing of estimated tax payments and taxable income.

Net cash provided by operating activities of \$4.1 million in the three months ended January 1, 2016 was attributable to depreciation, amortization and other non-cash charges of \$8.7 million, which largely offset net loss of \$1.2 million and net cash used in working capital of \$3.4 million. The primary uses of cash for working capital during the three months ended January 1, 2016 were a decrease in accounts payable, a decrease in accrued expenses and an increase in inventories. The decrease in accounts payable and accrued expenses was primarily due to the timing of payments to vendors and suppliers, partially offset by accrued interest on our senior notes. The decrease in accrued expenses also reflects the operating portion of the settlement of a contingent consideration earnout arrangement associated with the October 2013 acquisition of Radant Technologies, Inc. (“Radant”) and payments made for accrued acquisition expenses related to September 2015 acquisition of ASC Signal, employee incentives and advisory fees. Inventories increased in anticipation of fulfilling certain customer orders. The aforementioned uses of cash were partially offset by a decrease in accounts receivable due to the timing of sales and cash collections and an increase in advance payments from customers due to timing of billing and receipt of contract advances.

**Investing Activities**

Investing activities for the three months ended December 30, 2016 comprised capital expenditures of \$2.2 million. Investing activities for the three months ended January 1, 2016 comprised capital expenditures of \$1.9 million and an additional payment of \$0.4 million made for the purchase of the outstanding stock of ASC Signal. The additional consideration resulted from post-closing adjustment related to ASC Signal’s working capital.

**Financing Activities**

Financing activities for the three months ended December 30, 2016 comprised the excess cash flow mandatory prepayment of \$9.9 million on CPII’s first lien term loan facility and payment of the first half of the bridge loan facility commitment fee and other related costs of approximately \$2.5 million. Financing activities for the three months ended January 1, 2016 comprised the financing portion of the settlement of the contingent consideration associated with the October 2013 Radant acquisition for \$4.3 million and repayment of borrowings under CPII’s first lien term loan facility of \$0.8 million.

**Contractual Obligations**

The following table summarizes our significant contractual obligations as of December 30, 2016 and the effect that such obligations are expected to have on our liquidity and cash flows in future periods (in thousands):

	Fiscal Year						
	Total	2017 (remaining nine months)	2018	2019	2020	2021	Thereafter
Operating leases	\$ 9,473	\$ 2,339	\$ 2,312	\$ 1,488	\$ 688	\$ 222	\$ 2,424
Purchase commitments	40,145	34,890	4,867	388	—	—	—
Debt obligations	535,309	—	535,309	—	—	—	—
Interest on debt obligations	41,304	30,169	11,135	—	—	—	—
Bridge loan facility commitment fee	2,450	2,450	—	—	—	—	—
Total cash obligations	<u>\$ 628,681</u>	<u>\$ 69,848</u>	<u>\$ 553,623</u>	<u>\$ 1,876</u>	<u>\$ 688</u>	<u>\$ 222</u>	<u>\$ 2,424</u>
Standby letters of credit	<u>\$ 4,073</u>	<u>\$ 4,073</u>					

The above table assumes that the respective debt instruments will be outstanding until their scheduled maturity dates and that interest rates in effect on December 30, 2016 remain constant for future periods. The above table also excludes (i) any optional prepayments on our term loan facilities, and (ii) the effect of anticipated refinancing of our senior notes by November 17, 2017 as described above, which would, subject to the satisfaction of certain other conditions, extend the maturity date for the term loan facilities from November 2017 to April 2021. Also excluded from the table above are future cash flows associated with our uncertain tax positions totaling \$2.9 million and our ASC Signal division's environmental loss contingency estimated to range from \$0.9 million to \$2.4 million as of December 30, 2016 (see Note 7, Contingencies, to the accompanying unaudited condensed consolidated financial statements for more information on the environmental loss contingency).

The expected timing of payment amounts of the obligations in the above table is estimated based on current information; the actual timing and amount of payments may be different.

### **Capital Expenditures**

Our continuing operations typically do not have large recurring capital expenditure requirements. Capital expenditures are generally made to replace existing assets, increase productivity, facilitate cost reductions or meet regulatory requirements. Total cash capital expenditures for the three months ended December 30, 2016 were \$2.2 million. For fiscal year 2017, ongoing capital expenditures are expected to range between \$9.0 million to \$10.0 million and to be funded by cash flows from operating activities.

### **Recent Accounting Pronouncements**

See Note 2, Recently Issued Accounting Standards, to the accompanying unaudited condensed consolidated financial statements for information regarding the effect of new accounting pronouncements on our financial statements.

### **Critical Accounting Policies and Estimates**

Our Critical Accounting Policies and Estimates have not changed from those reported in Management's Discussion and Analysis of Financial Condition and Results of Operations in our Form 10-K for the fiscal year ended September 30, 2016.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

We do not use market risk sensitive instruments for trading or speculative purposes.

#### ***Interest rate risk***

Our exposure to market risk for changes in interest rates relates primarily to our long-term debt. As of December 30, 2016, we had (i) fixed-rate senior notes of \$212.8 million (net of \$1.2 million unamortized original issue discount and \$1.1 million debt issuance costs) due in 2018, bearing interest at 8.75% per year, (ii) a variable-rate first lien term loan of \$287.0 million (net of \$0.5 million unamortized original issue discount and \$4.8 million debt issuance costs), and (iii) a variable-rate second lien term loan of \$26.6 million (net of \$0.5 million unamortized original issue discount and \$1.0 million debt issuance costs).

Both the variable-rate first lien term loan and the variable-rate second lien term loan are subject to changes in the LIBOR rate. As of December 30, 2016, the variable interest rates on the first lien term loan and the second lien term loan were 4.25% and 8.00%, respectively.

We performed a sensitivity analysis to assess the potential loss in future earnings that a 10 basis points increase in the variable portion of interest rates over a one-year period would have on our term loan facilities. The impact was determined based on the hypothetical change from the end of period market rates over a period of one year and would result in no change in future interest expense, as a 10 basis points increase in the current variable interest rate on each of our term loans would not increase the rate above the "LIBOR floor" in the respective credit facilities. Based on the current provisions of our term loans, the LIBOR rate would have to increase to 1% before impacting our future interest expense.

**Foreign currency exchange risk**

Although the majority of our revenue and expense activities are transacted in U.S. dollars, we do transact business in foreign countries. Our primary foreign currency cash flows are in Canada and several European countries. In an effort to reduce our foreign currency exposure to Canadian dollar denominated expenses, we enter into Canadian dollar forward contracts to hedge the Canadian dollar denominated costs for our manufacturing operations in Canada. Our Canadian dollar forward contracts are designated as a cash flow hedge and are considered highly effective. At December 30, 2016, the fair value of foreign currency forward contracts comprised a short-term asset of \$0.5 million (prepaid and other current assets) and a short-term liability of \$0.6 million (accrued expenses). Unrealized gains and losses from foreign exchange forward contracts are included in accumulated other comprehensive income (loss) in the condensed consolidated balance sheets. At December 30, 2016, the unrealized loss, net of tax of \$30,000, was \$0.1 million. We anticipate recognizing the entire unrealized gain or loss in operating earnings within the next four fiscal quarters. Changes in the fair value of foreign currency forward contracts due to changes in time value are excluded from the assessment of effectiveness and are immediately recognized in general and administrative expenses in the condensed consolidated statements of comprehensive loss. The time value was not material for all periods presented. If the transaction being hedged fails to occur, or if a portion of any derivative is ineffective, then we promptly recognize the gain or loss on the associated financial instrument in general and administrative expenses in the condensed consolidated statements of comprehensive loss. No ineffective amounts were recognized due to anticipated transactions failing to occur for the three months ended December 30, 2016.

As of December 30, 2016, we had entered into Canadian dollar forward contracts for approximately \$45.4 million (Canadian dollars), or approximately 75% of estimated Canadian dollar denominated expenses for January 2017 through September 2017, at an average rate of approximately 0.75 U.S. dollars to one Canadian dollar. We estimate the impact of a one cent change in the U.S. dollar to Canadian dollar exchange rate (without giving effect to our Canadian dollar forward contracts) to be approximately \$0.5 million annually to our net income.

**Item 4. Controls and Procedures**

Our management, including our principal executive officer and principal financial officer, has evaluated, as of the end of the period covered by this report, the effectiveness of the design and operation of our disclosure controls and procedures with respect to the information generated for use in this report. Based upon, and as of the date of, that evaluation, the principal executive officer and principal financial officer concluded that the disclosure controls and procedures were effective to provide reasonable assurances that information required to be disclosed in the reports filed or submitted under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.

There have been no changes in our internal control over financial reporting that occurred during the most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**Part II: OTHER INFORMATION**

**Item 1. Legal Proceedings**

None.

**Item 1A. Risk Factors**

For a discussion of risk factors, see “Part I. Item 1A. Risk Factors” in our Annual Report on Form 10-K for the year ended September 30, 2016. There have been no material changes from the risk factors disclosed in the “Risk Factors” section of our 2016 Form 10-K.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

None.

**Item 3. Defaults Upon Senior Securities**

None.

**Item 4. Mine Safety Disclosures**

Not applicable.

**Item 5. Other Information**

None.

**Item 6. Exhibits**

<b>No.</b>	<b>Description</b>
31.1*	Certification of Chief Executive Officer pursuant to Rule 13a-15(e) and Rule 15d-15(e), promulgated under the Securities Exchange Act of 1934, as amended.
31.2*	Certification of Chief Financial Officer pursuant to Rule 13a-15(e) and Rule 15d-15(e), promulgated under the Securities Exchange Act of 1934, as amended.
32.1*	Certifications of Chief Executive Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2*	Certifications of Chief Financial Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS*	XBRL Instance Document
101.SCH*	XBRL Taxonomy Extension Schema Document
101.CAL*	XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB*	XBRL Taxonomy Extension Label Linkbase Document
101.PRE*	XBRL Taxonomy Extension Presentation Linkbase Document
101.DEF*	XBRL Taxonomy Extension Definition Linkbase Document

\* Filed herewith



**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CPI INTERNATIONAL HOLDING CORP.

Dated: February 7, 2017

/s/ JOEL A. LITTMAN

Joel A. Littman

Chief Financial Officer, Treasurer and Secretary

(Duly Authorized Officer and Chief Financial Officer)

## CERTIFICATION

I, O. Joe Caldarelli, certify that:

1. I have reviewed this quarterly report on Form 10-Q of CPI International Holding Corp.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 7, 2017

Signature: /s/ O. JOE CALDARELLI  
O. Joe Caldarelli,  
Chief Executive Officer

## CERTIFICATION

I, Joel A. Littman, certify that:

1. I have reviewed this quarterly report on Form 10-Q of CPI International Holding Corp.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 7, 2017

Signature: /s/ JOEL A. LITTMAN  
Joel A. Littman,  
Chief Financial Officer

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of CPI International Holding Corp. (the "Company") on Form 10-Q for the period ending December 30, 2016 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, O. Joe Caldarelli, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ O. JOE CALDARELLI

O. Joe Caldarelli

*Chief Executive Officer*

February 7, 2017

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of CPI International Holding Corp. (the "Company") on Form 10-Q for the period ending December 30, 2016 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Joel A. Littman, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ JOEL A. LITTMAN

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Joel A. Littman

*Chief Financial Officer*

February 7, 2017

